



## Media Release

### Infrastructure-as-a-Service provider reports impressive growth

- *ac3's 2010-11 revenue up 50 per cent – profit up 300 per cent*
- *Results illustrate rapidly growing acceptance of Private Cloud*

**Sydney, 20<sup>th</sup> September 2011** – The Australian Centre for Advanced Computing and Communications (**ac3**) today announced revenue of \$AU17million for the 2010-11 financial year, with a profit of \$AU654,000.

This represents a 50 per cent increase in revenue over the previous year, with profit more than quadrupling. The result is based on an increased demand for managed services, as well as an increase in the provision of infrastructure as a service.

"This is a pleasing result for the company," said **ac3** CEO Philip McCrea. "We now have more than 100 public sector and commercial clients who entrust us with their mission critical infrastructure, which we manage around the clock to ensure their systems are 'always on."

"The biggest growth area has been in managed services, primarily in systems and database administration. Increasingly our clients are asking us to provide their infrastructure as a service, and this has ramped up significantly during the past year. This is a clear indication of the value our security-conscious users attach to the Private Cloud approach."

Ends

#### **About us**

**ac3** provides professional management services for computing and networking equipment to best practice standards. All equipment is housed in secure, reliable data centres at the Australian Technology Park in Eveleigh, NSW and at Global Switch Sydney's Darling Harbour.

**ac3** is a private company jointly owned by the NSW Government and eight NSW universities.

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